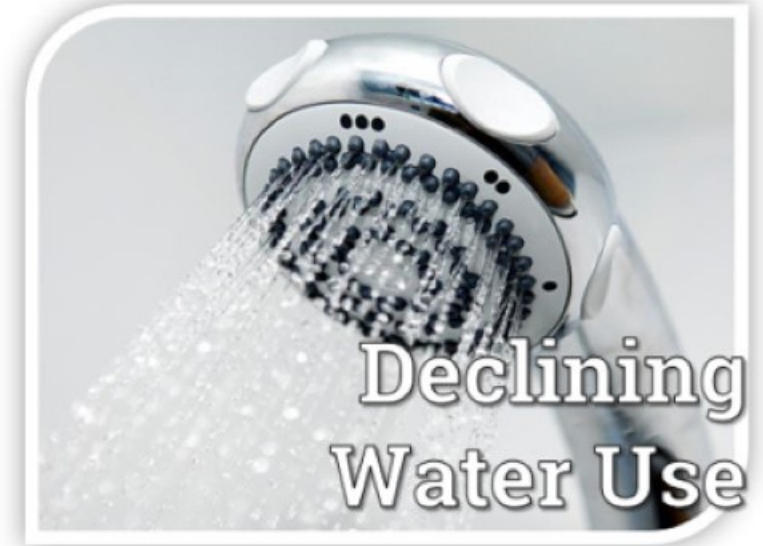


Water utilities in North America lose 5% of revenue on meters every year – advanced analytics can detect and recover this revenue.

Canadian Water
Network –
Blue Cities
Conference
2017

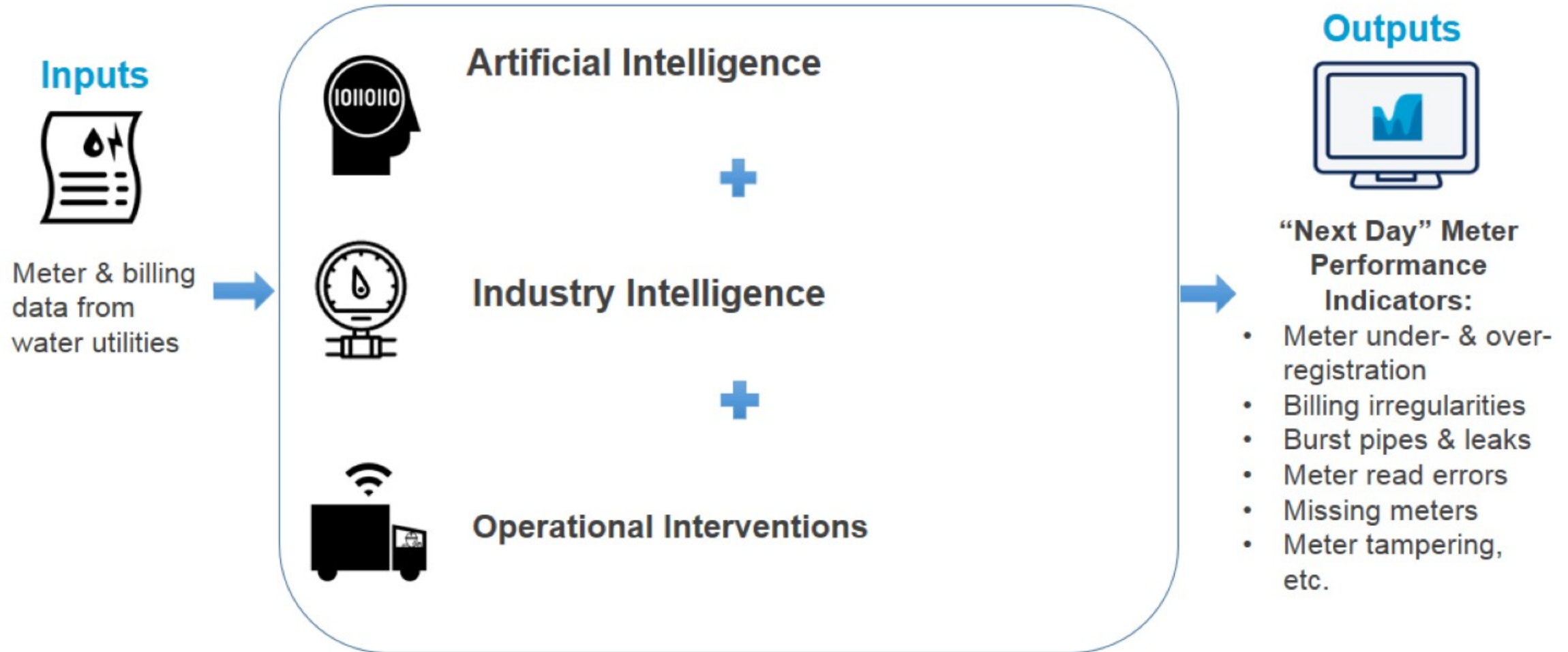
Christine E. Boyle, PhD
CEO
Valor Water Analytics

Urban Water Faces Crisis



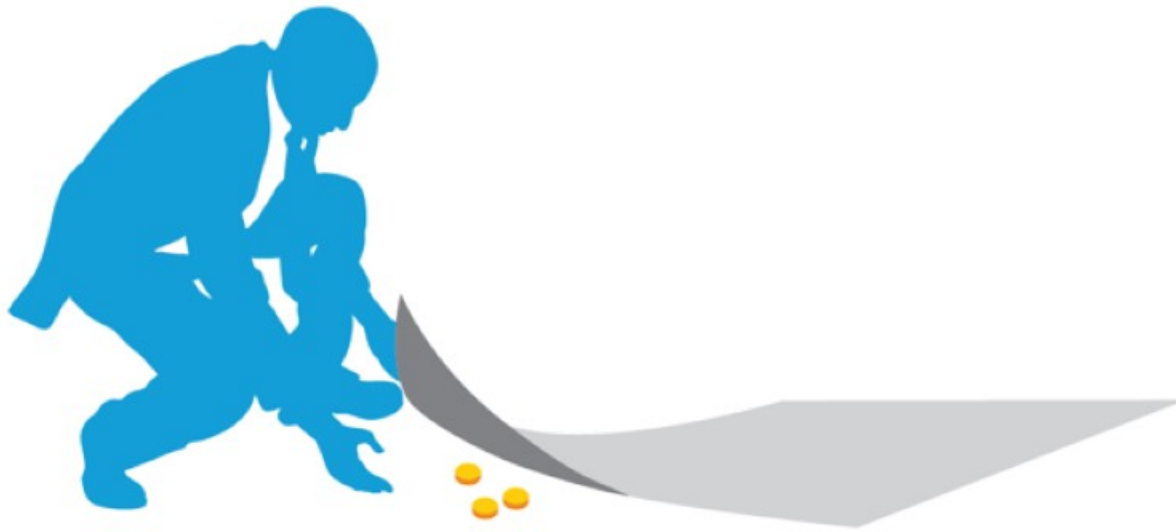


Valor Revolutionizes How Water Utilities Work



Hidden Revenue Locator™

Detecting nonrevenue water on meters



FIND YOUR UTILITIES' HIDDEN REVENUE TODAY

Unbilled Water, or Apparent Water Loss

- Per AWWA M36, Ch 3 on Apparent Water Losses;
- Unbilled water includes:
 - Unbilled metered consumption
 - Unauthorized consumption
 - Meter inaccuracies
 - Data Handling Errors
 - Other?

Locates 1.5% revenue
annually per utility.
That's \$3B per year
uncollected across the
North America



Client Value Proposition

Using Valor's software as a service solution, water utilities achieve:



**Increased
Revenue**



**Operational
Efficiency**



**Regulatory
Compliance**



**Customer
Satisfaction**



A Snapshot of data Analytics put to Work

In 2016, using Valor,



achieved 2 of its goals:



It identified **\$1M** in **uncollected, recoverable revenue**
(1.5% of total annual revenue)



It **reduced water cutoffs** by **50%**
(4,000 water end users saved from water shutoffs)



VALOR WATER

A N A L Y T I C S

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